

**Rochester School Board**  
**Finance Committee Minutes**  
School Department Board Room  
May 2, 2016  
6:45 PM

DRAFT

**Members Present:**

Mr. Paul Lynch, Chair  
Mr. Matthew Pappas  
Ms. Julie Brown  
Mrs. Jennifer Bryant  
Mr. Thomas J. Jean  
Mrs. Karen Stokes  
Mr. Robert Watson

**Members Absent:**

Mrs. Audrey Stevens

**Also Present:**

Mr. Michael Hopkins  
Mrs. Mary Moriarty  
Ms. Linda Casey  
Mr. Richard Bickford  
Mrs. Christiane Allison  
Mr. Raymond Turner  
Mrs. Amy Malone  
Mr. Thomas O'Connor  
Guests

The meeting was called to order at 6:46 p.m. with a quorum present.

Mr. Pappas moved, second by Mrs. Bryant, to approve minutes of the April 7, 2016 Finance Committee meeting. The motion passed unanimously.

*Financial Update*

Ms. Casey, Business Administrator informed the Committee that the monthly financial report will be sent out in the next couple of days; because the meeting was held so early closeout for the month is not yet complete. Ms. Casey reported that Revenues are right on track; at this time there is an anticipated year end budget surplus of \$150,000. Food Service is doing well, there will be a surplus there as well which will be used to pay for the POS System.

*Bids*

Mr. Hopkins reviewed bid results for Point of Services (POS) System; this system will be purchased with Food Service surplus budget funds. The low bid is the updated version of the current software, very comfortable with the low bidder.

Mr. Jean moved, second by Mr. Pappas, to recommend the Board approve the bid from Heartland School Solutions of Tempe, AZ in the amount of \$63,826 for a 3-Year Point of Sale System for School Cafeteria Contract. The motion carried unanimously.

Mr. Jean moved, second by Ms. Brown, to recommend the Board approve the bid from CDW Government LLC of Vernon Hills IL for 600 Chromebooks at a cost of \$152.68 each; and the bid from Hypertec USA, Inc. of Scottsdale, AZ for 25 Chromebook Carts at a cost of \$450 each, pending the receipt of grant funds. The motion carried unanimously.

*Financial Items from Personnel Committee*

Mr. Lynch moved, second by Mrs. Stokes, to recommend the Board approve the Health Insurance Sight of Service option with the District paying \$1,000; \$1,500; or \$2,000 towards the deductible for Administrators, Custodians/Buildings & Grounds, and Non-Union personnel as presented. The motion carried unanimously.

*Financial Items from Building*

Mr. Pappas moved, second by Mrs. Stokes, to recommend the Board approve moving forward with the Power Purchase Agreement (PPA) with SunRaise Investments, LLC for solar array installation at four schools; and authorize the Superintendent to sign the final Power Purchase Agreement (PPA). The motion carried unanimously.

*Public Comment*

None

*Other*

None

*Adjournment*

Mr. Jean moved, second by Ms. Brown, to adjourn the meeting at 7:02 p.m. The motion carried unanimously.

Respectfully Submitted,

Mr. Paul Lynch, Chair

**Bid Results for: Point of Sale System for School Cafeteria**  
**Bid Opening: Tuesday, April 5, 2016**

All bids are under review.

<b>COMPANY:</b>	<b>Heartland School Solutions Tempe, AZ</b>	<b>PCS Revenue Control Systems, Inc. Englewood Cliffs, NJ</b>	<b>Cybersoft Technologies, Inc. Houston, TX</b>	<b>Custom Computer Specialists (IC) Hauppauge, NY</b>
<b>Software:</b>				
Purchase Price	\$ 9,382.00	\$ 11,074.50	\$ 29,981.00	\$ 28,211.75
Ongoing Cost (3 years)	Year 1: \$ 3,658. Year 2: \$ 6,131. Year 3: \$ 6,131.	\$ 7,149.00	\$5,996 - annual fee begins in year 2.	\$12,411.75* *Dependent on actual student count.
Training	\$ 1,909.00	\$ -	\$ 7,570.00	\$ -
<b>Hardware:</b>				
Purchase Price	\$ 34,125.00	\$ 32,737.50	\$ 31,190.00	\$ 35,475.00
Ongoing Costs	Year 2: \$ 720. Year 3: \$ 720.	\$ -	NA	\$ -
Shipping	\$ 1,050.00	\$ -	\$ -	\$ -
<b>TOTAL 3-Year Costs:</b>	<b>\$ 63,826.00</b>	<b>\$ 73,909.00</b>	<b>\$ 80,733.00</b>	<b>\$ 88,510.25</b>

**Bid Results for: Chromebooks (600 Units)**

**Bid Opening: Tuesday, April 26, 2016**

<b>Company</b>	<b>Chromebook Price Each</b>	<b>Chromebooks Bid Total</b>	<b>Chromebook Carts Price Each</b>	<b>Chromebook Carts Bid Total</b>	<b>Comments</b>
Blue Range Technology Morrisville, NC	\$ 150.25	\$ 90,150.00	\$ 1,237.41	\$ 30,935.25	Under Review
<b>CDW Government LLC</b> <b>Vernon Hills, IL</b>	<b>\$ 152.68</b>	\$ 91,608.00	\$ 1,298.52	\$ 32,463.00	Under Review
Valiant National AV Supply Fairfield, NH	\$ 158.79	\$ 95,274.00	\$ 649.00	\$ 16,225.00	Under Review
Riverside Technologies, Inc. North Sioux City, SD	\$ 160.95	\$ 96,570.00	\$ 1,279.00	\$ 31,975.00	Under Review
<b>Hypertec USA, Inc.</b> <b>Scottsdale, AZ</b>	\$ 168.80	\$ 101,280.00	<b>\$ 450.00</b>	\$ 11,250.00	Under Review
Southern Computer Warehouse Marietta, GA	no bid	no bid	\$ 739.99	\$ 18,499.75	Under Review
Computer Hut of NE dba IT Insiders Nashua, NH	\$ 163.95	\$ 98,370.00	no bid	no bid	Under Review
Gov Connection Merrimack, NH	\$ 181.00	\$ 108,600.00	\$ 601.00	\$ 15,025.00	Under Review
Whalley Computer Associates Milford, MA	\$ 187.04	\$ 112,224.00	\$ 963.48	\$ 24,087.00	Under Review
SDF Professional Computer Srvcs Greenville, NC	\$ 188.00	\$ 112,800.00	no bid	no bid	Under Review
DHE Computer Systems Centennial, CO	\$ 189.00	\$ 113,400.00	\$ 1,348.00	\$ 33,700.00	Under Review
Aprisa Technology LLC Roslyn, NY	\$ 193.88	\$ 116,328.00	\$ 1,128.00	\$ 28,200.00	Under Review
Howard Technology Solutions Laurel, MS	\$ 197.00	\$ 118,200.00	\$ 756.00	\$ 18,900.00	Under Review
Promevo Burlington, KY	\$ 214.00	\$ 128,400.00	\$ 676.00	\$ 16,900.00	Under Review
Best Buy Education Richfield, MN	\$ 215.04	\$ 129,024.00	no bid	no bid	Under Review
Mosaic Technology Salem, NH	\$ 224.81	\$ 134,886.00	\$ 897.96	\$ 17,061.24	Under Review